



Colorado Safari Properties, LLC  
 P.O. Box 812  
 Erie, CO 80516

PRESRT STD  
 US POSTAGE  
 PAID  
 DENVER, CO  
 PERMIT NO. 1240

RETURN SERVICE REQUESTED

9.2021

## YOUR GUIDE TO



# THE SAFARI REPORT

# Erie Real Estate

### INSIDE:

#### Celebrating Our Wines

Visit Colorado Mountain Winefest for an adult getaway of wine tasting, music, and chef demos!

#### Let the Sunshine In

Add natural light and more living space—be it a solarium, porch conversion, or classic sunroom.

#### Meow Wolf Opens

Mark September 17 on your calendar!

#### What's New with Real Estate?

While Front Range real estate specialists anticipate a typical summer lull in activity, we never know when it will start, or when it will end. In 2016 our market hit the brakes in May, and didn't pick back up until after the midterm elections. Last year Covid shut down real estate in March, and when it reopened in May our activity was robust for the next several months.

This year the market lull began around Father's Day—at the same time that TSA was reporting sharp increases in airport screenings, and hotels were selling out rooms. It appeared our collective pent-up desire to travel became paramount. Our market typically sees an increase in activity after schools return to sessions, so typically right after Labor Day.

Keep in mind that despite the fear-inducing (“look at me”) headlines, there's nothing to indicate that the market is weakening. Certainly activity is down—as it generally is in July and August. And yes, sales are down too—but that doesn't indicate a lack of interest, but rather a lack of homes for sale. The Metro area has 50% of the homes for sale as at the same time last year.

Confused about the market and the headlines? Whether you're contemplating buying or selling, or just want to know what's going on, get in touch and let's get together. I'd love to catch up.

Thank you—*always*—for supporting us and our business. Your referrals mean the world to us.

*Colorado Safari Properties*



Natalie Quaratino  
 Managing Broker 720.633.4223



Raechel Taylor  
 Broker Associate 720.518.7100

Celebrating Our Wines:

# COLORADO MOUNTAIN WINEFEST



Take your taste buds to the Western Slope on September 18 and 19 for the 30th annual "Best Wine Festival in the U.S.," *USA Today*.



instagram.com/@talonwinebrands

A ticket to this over-21-only event (no kids or pets) includes entrance to the Festival in the Park in Riverbend Park, Palisade, from noon to 4 p.m. for the date purchased. Enjoy unlimited sips from Colorado wineries, live music, educational seminars, chef demos, and other goodies. Ticket choices include General Admission, VIP, and even one for the Non-Drinker.

**MORE TO SEE AND DO** Savor more Western Slope festivities during Colorado Wine Week (Sept. 12-19) and beyond. Pick up a Mountains & Mesas Liquid Arts Passport for over \$150 of discounts on tastings, merchandise, and bottle sales. Pick up a free map and rent bicycles at a local bike shop to explore one of three routes on Palisade's Fruit and Wine Byway, 25 miles of paved backcountry routes. You can tour the byway via car, bicycle or horse-drawn carriage: [visitpalisade.com/attractions/colorado-wineries](http://visitpalisade.com/attractions/colorado-wineries), [jrscarriage.com/reservation-request](http://jrscarriage.com/reservation-request)

**FOOD, FIELDS, FESTIVAL ACCESS** Besides wineries, sample the area's famous fruits, visit alpacas at SunCrest Orchard, or stroll through fragrant lavender fields at Sage Creations Organic Farm. Continue on to Grand Junction for views of majestic mesas and panoramas of Grand Valley and the Book Cliffs.

Hop a free shuttle to and from the Festival in the Park. And if you're staying in Grand Junction, relax on a \$20 round trip shuttle to/from area hotels.

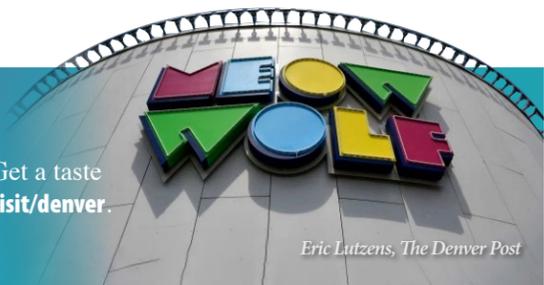
To plan your trip, visit [coloradowinefest.com](http://coloradowinefest.com), [visitgrandjunction.com/areas/wine-country](http://visitgrandjunction.com/areas/wine-country) and [visitgrandjunction.com/five-reasons-cruise-palisade-fruit-and-wine-byway](http://visitgrandjunction.com/five-reasons-cruise-palisade-fruit-and-wine-byway).



jrscarriage.com

## MEOW WOLF OPENS Your four-year wait is over!

Meow Wolf's largest permanent, immersive art exhibition, opens Friday, September 17. Get a taste of the 70+ rooms, portals, and unique installations and purchase tickets at [meowwolf.com/visit/denver](http://meowwolf.com/visit/denver). Colorado residents, military, seniors and children get discounts.



Eric Lutzens, The Denver Post



LET THE SUNSHINE IN  
The addition of a sunroom—whether it's an all-glass solarium, a screened room converted from a patio, or a contemporary conservatory—brings natural light and extra square footage to liven up your home.



With glass walls and roof, a solarium lets you gaze upon stars in the night sky or watch snow fall while you're cozy inside.



Turn a small patio into an enclosed sunroom, an affordable space addition.



4thdcsunrooms.com



4thdcsunrooms.com



4thdcsunrooms.com

Three- or four-season sunrooms let you view the outdoors nearly or all year-round.

Check out these Colorado companies:  
Colorado Sunroom and Window, Denver [coloradosunroomandwindow.com](http://coloradosunroomandwindow.com)  
4th Dimension Concepts, Aurora [4thdcsunrooms.com](http://4thdcsunrooms.com)  
Patio Enclosures, Denver [patioenclosures.com](http://patioenclosures.com)



patioenclosures.com

Explore the wide range of aesthetic designs and glass selections for UV protection and lower solar heat gain.